#### Macedonia Gap Analysis Update

#### Strategic Planning and Analysis Division, Program Office, E&E Bureau, USAID

#### May 2013

#### Introduction

This analysis is intended to update and build on our September 2012 gap analysis of Macedonia, and focus largely on where new data and new evidence have emerged since September 2012. Primary sources for this analysis include the EBRD, *Transition Report* (November 2012), the World Bank, *World Development Indicators* (latest online), World Bank, *Doing Business* (2013), the IMF, *World Economic Outlook* (April 2013), IMF, *Central, Eastern and Southeastern Europe: Regional Economic Issues* (April 2013), the Economist Intelligence Unit, *Macedonia Country Report* (first quarter 2013), Freedom House, *Freedom in the World* (January 2013), and the European Commission, *Macedonia: Implementation of Reforms within the Framework of the High Level Accession Dialogue* (April 2013).

### **Highlights of Findings**

Reforms. Macedonia continues to lead the Balkans in macroeconomic reforms and is among the reform leaders in the Balkans in democratic reforms (Figure 1). Progress in macroeconomic reforms continues to be modest albeit steady in Macedonia and generally throughout the Balkans (Figures 2 and 3). According to the EBRD (November 2012), Macedonia advanced in financial sector reforms in 2012 and in competition policy and infrastructure reforms in 2011. The European Commission (EC) in its April 2013 report on the Implementation of Reforms in Macedonia noted that reforms (both economic and democratic) "continued to be carried out during the reporting period (i.e., from October 2012 to April 2013), despite the political crisis affecting the work of Parliament." On economic reforms (or "strengthening the market economy"), the EC notes that the Macedonian government adopted in October 2012 an Action Plan for Youth Employment "that should help to tackle the problem of high level of youth unemployment by promoting more and better jobs for young people. The plan includes both structural and active measures." In addition, a December 2012 amendment to the labor market laws focuses on improving labor market statistics and better identifying the real number of unemployed. Amendments to the Company law were also adopted by Parliament in December 2012, aimed at improving market exit of firms.

According to the World Bank's *Doing Business* dataset, Macedonia's business environment (or *microeconomic reforms*) continues to be among the most favorable in E&E and in the world (*Figures 4* and *5*). Out of 185 countries, Macedonia ranks 23<sup>nd</sup>. In E&E, only Estonia and Georgia have more favorable business environments by these measures. Macedonia's progress in these reforms has been substantial in recent years; from nearly a 50<sup>th</sup> percentile rank in 2006 to close to a 90<sup>th</sup> percentile rank by 2011, and remaining the same in 2012. The most problematic constraints (or at least the constraints with the worst rankings) for businesses in Macedonia are "getting electricity" (101), "trading across borders" (76), "dealing with construction permits" (65), "resolving insolvency" (60) and "enforcing contracts" (59).

While *democratic reforms* in Macedonia are relatively advanced by Balkan standards, progress in these reforms has largely stagnated since at least 2009, according to Freedom House (*Figure 6*). In 2011, according to Freedom House in its *Nations in Transit* report, independent media and national governance regressed in Macedonia, while all other democratic reform dimensions showed no measurable change. 2012 democratic reform scores from Freedom House's *Nations in Transit* report will not be available until June 2013. In the meantime, and as rough proxy, we draw on Freedom House's political rights and civil liberties scores in its *Freedom in the World* report (January 2013), which provides for broad democratization trends in the world in 2012. According to these data, Macedonia made no gains in democratization in 2012; and in fact, across the Balkans, only Bosnia-Herzegovina saw measurable progress in democratization in 2012.

The EC, in its April 2013 report on *Macedonia: Implementation of Reforms*, provides a more nuanced analysis of some trends in democratic reforms in Macedonia since September 2012. Overall, progress and change has been mixed. From end-December 2012 to end-February, Macedonia experienced a political stalemate which adversely affected the functioning of the Parliament and the organization of local elections. The political crisis arose out of events which took place in the Parliament on December 24, 2012 and entailed the forcible removal of opposition political leaders as well as journalists. Despite these events and this context, the EC reports some gains in media (including the adoption of an amendment to the Criminal Code which decriminalized defamation and insult, and progress towards training judges, lawyers, journalist and other practitioners on freedom of expression), in rule of law (including modest gains in the capacity of the Supreme Court and the Administrative Court to handle caseloads), and in electoral reform (including the adoption of amendments to the Electoral Code and the Law on Financing of Political Parties).

Macroeconomic performance. The pattern of economic growth in Macedonia has been very similar to the pattern of growth in the Balkans, particularly since the global financial crisis in 2008-2009 (Figure 7). Economic growth in Macedonia (and the Balkans) was roughly comparable or greater than worldwide economic growth in the immediate years leading up to the global financial crisis. Since 2009, however, economic performance in Macedonia and throughout the Balkans has lagged significantly behind the global norm, or, in other words, has been significantly worse in post- global crisis years compared to preglobal crisis years. In fact, Macedonia's economy witnessed a recession in 2012, on the heels of the 2009 recession, and economic output overall in the Balkans was stagnant in 2012. The ongoing Euro Area economic crisis is likely playing a very large role in the economic output stagnation in the Balkans. Figure 8 supports this observation by highlighting the apparent close link between economic output trends in Western Europe and Eastern Europe, closer post-crisis than pre-crisis.

The detrimental impacts of the Euro Area on Macedonia's economy have been transmitted primarily through weaker export demand, lower foreign direct investment (FDI), decreased bank credit flows, and reduced remittances. Both the EIU (first quarter 2013) and the IMF (April 2013) have noted that a main driver of economic growth in Macedonia (and in the Balkans more broadly) leading up to the global financial crisis was the substantial influx of foreign capital, both FDI and bank credit flows. Since 2009, according to the EIU, FDI flows to the Balkans have essentially collapsed. After reaching a record high of \$36.5 billion in 2008, FDI inflows plummeted to \$16.5 billion in 2009 and again to \$8.5 billion in 2010.

The EIU estimates FDI inflows to the Balkans in 2012 at \$9.7 billion, or about one-fourth the inflows experienced in 2008. According to World Bank data, FDI inflows as a percent of GDP in Macedonia from 2004-2008 averaged 6%; from 2009-2011, it was significantly lower, 3.6% of GDP.

Almost half of Macedonia's exports go to Western Europe (48% in 2011 to EU-15), and almost one-fourth of Macedonia's exports go to other countries in the Balkans (*Figure 9*). In other words, close to three quarters of Macedonia's exports go to economies currently mired in economic stagnation or crisis. Economic exposure to the most vulnerable economies in Western Europe (specifically, to Italy, Greece, and Spain) is high throughout the Balkans (at least through trade), particularly in Albania, Bosnia-Herzegovina, and Montenegro; and to a lesser though still significant extent in Macedonia (*Figure 10*). The export sectors in the Balkans are small relative to GDP and have increased modestly in size since 2000 (*Figure 11*). Macedonia's export share of GDP is larger than the Balkan average, though smaller than the E&E graduates. After factoring in the fact that exports in Macedonia fell more than did GDP in 2012, there has been little if any growth of export share of GDP in Macedonia since 2000. *Figure 12* underscores how little the Balkans trade relative to the other E&E sub-regions. *Figure 13* highlights that Macedonia's current account deficit is not nearly as problematic as elsewhere in the Balkans; nor is its external debt particularly high relative to many E&E countries and nowhere near the order of magnitude found in Greece, Italy, and Spain.

The labor market and physical and human capital. As noted in our September 2012 gap analysis, labor market challenges continue to be substantial in Macedonia and throughout the Balkans. This includes labor productivity which is dwarfed by labor productivity in the EU countries (Figure 14), and unemployment rates which, while slowly decreasing, remain extraordinarily high (Figure 15). From 1995-2009, labor productivity growth in Macedonia was slower than anywhere else in the Balkans (Figure 14). The unemployment rate trends in Figure 15 show relatively little evidence of the 2008-2009 global economic crisis, particularly in Macedonia, further underscoring the structural rather than cyclical nature of unemployment in these economies. One explanation as to how it is possible that an economy and society can maintain such extraordinarily high rates of unemployment sustained over the years is that much employment is not sufficiently captured in the labor market statistics; much, in other words, is found in the informal sector of the economy. This notion, in any event, is generally supported by the measures of the shadow economy in Macedonia and elsewhere in Figure 16. In many countries where unemployment rates are high, so too is the informal sector economic activity.

High unemployment rates in Macedonia and elsewhere in the Balkans are likely due to a combination of demand and supply factors. On the demand side, sluggish economic growth and/or jobless growth no doubt play a role. The low and slow growing labor productivity points to supply side issues. Low productivity in turn is a function in large part of poor and/or eroding capital. Broadly defined, capital refers to the physical, human, and, particularly in the context of the former communist countries, social capital. *Figures 17* and *18* show how low the physical capital stock is in the Balkans relative to the EU as well as the E&E graduates. Fixed capital formation per labor force is six times higher in the EU than it is in the Balkans (*Figure 17*); it is three times higher in the E&E graduates compared to the Balkans (*Figure 18*). These data also underscore that fixed capital formation per labor force has been very slow growing in the Balkans.

Figures 19-24 address human capital aspects; i.e., trends in education. There continue to be a number of indications that education challenges in Macedonia are significant. This includes tertiary enrollment rates in Macedonia which are low by E&E standards, and a growth of these enrollments which has been stagnant in recent years (Figure 21). Moreover, available evidence suggests that most of those enrolled in tertiary education in Macedonia do not complete the education. According to World Bank data, tertiary education enrollment was 40% in 2011. Yet only 15% of the population aged 30-34 had completed tertiary education by one survey (Figure 22).

As previously reported in our September 2012 gap analysis and in earlier analyses, Macedonia's education gap is due in part to relatively poor international test scores which reflect poorly on the quality of Macedonia's education system. New test scores emerged in early 2013 and correspond to 2011 performance in math (for 8<sup>th</sup> graders in forty-two countries and 4<sup>th</sup> graders in fifty countries) and in critical reading (for 4<sup>th</sup> graders in forty-five countries). Macedonian 8<sup>th</sup> graders were included in the math tests, in the Trends in Mathematics and Sciences Study or TIMSS 2013.

Figure 23 provides a sample of countries where 8<sup>th</sup> graders scored below the Intermediate International Benchmark in 2011 in the TIMSS test. Figure 24 provides a sample of countries where the students scored above the benchmark in 2011. The intermediate benchmark is one of four thresholds: advanced, high, intermediate, and low. At the low benchmark (with a score of 400) students have some basic math knowledge; they can add and subtract and read simple bar graphs and tables. At the intermediate benchmark (with a score of 475), students can apply basic math knowledge in straightforward situations; they can interpret bar graphs and tables to solve simple problems; i.e., a very basic threshold. As shown in Figure 23, Macedonian 8<sup>th</sup> graders scored well below the intermediate benchmark in 2011, closer to the low benchmark in fact. Moreover, these scores have been backsliding in Macedonia since at least 1999. Of the ten E&E countries which participated in the TIMSS math tests for 8<sup>th</sup> graders in 2011, the students in Macedonia scored the lowest. In ascending order: Macedonia (426), Georgia (431), Romania (458), Armenia (467), Ukraine (479), Kazakhstan (487), Lithuania (502), Slovenia (505), Hungary (505), and Russia (539).

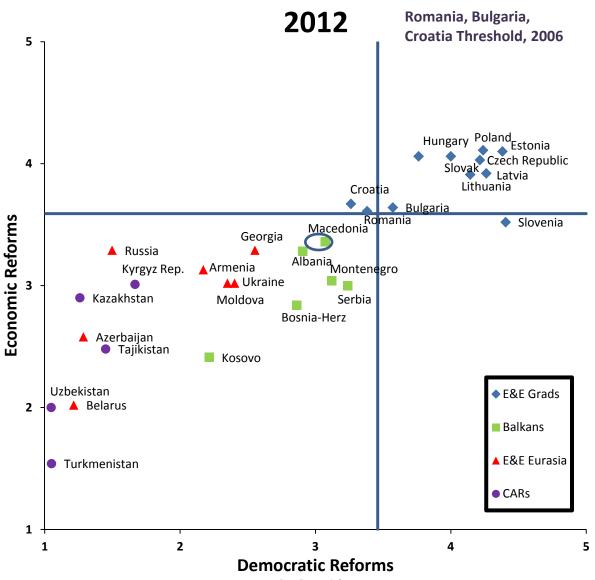


## Macedonia Gap Analysis

USAID
E&E Bureau
Strategic Planning and Analysis Division
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Figure 1

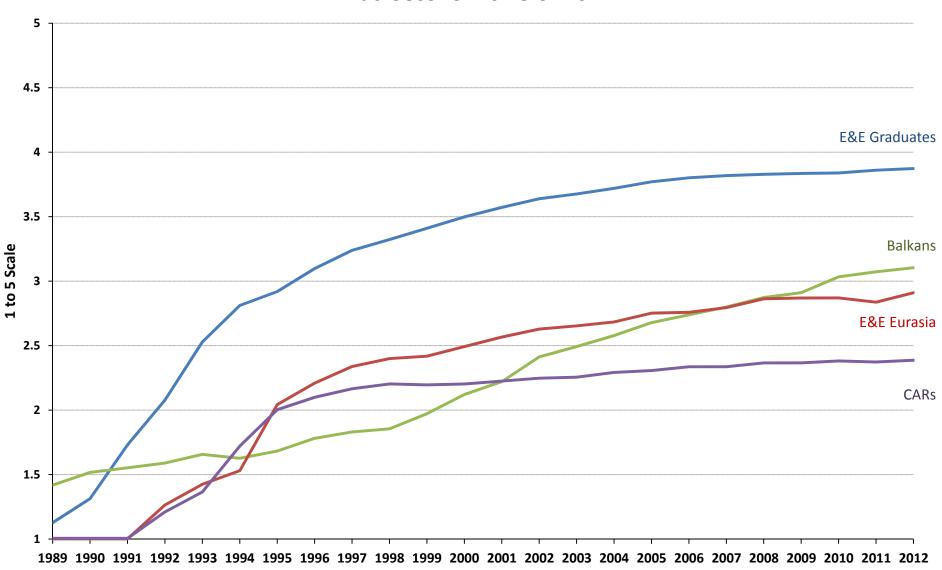
## **Economic and Democratic Reforms,**



MCP@usaid.gov
Ratings are based on a 1 to 5 scale, with 5 representing most advanced worldwide. Freedom House, *Nations in Transit* (June 2012) and *Freedom in the World* (January 2013); and EBRD, *Transition Report 2012* (November 2012).

Figure 2

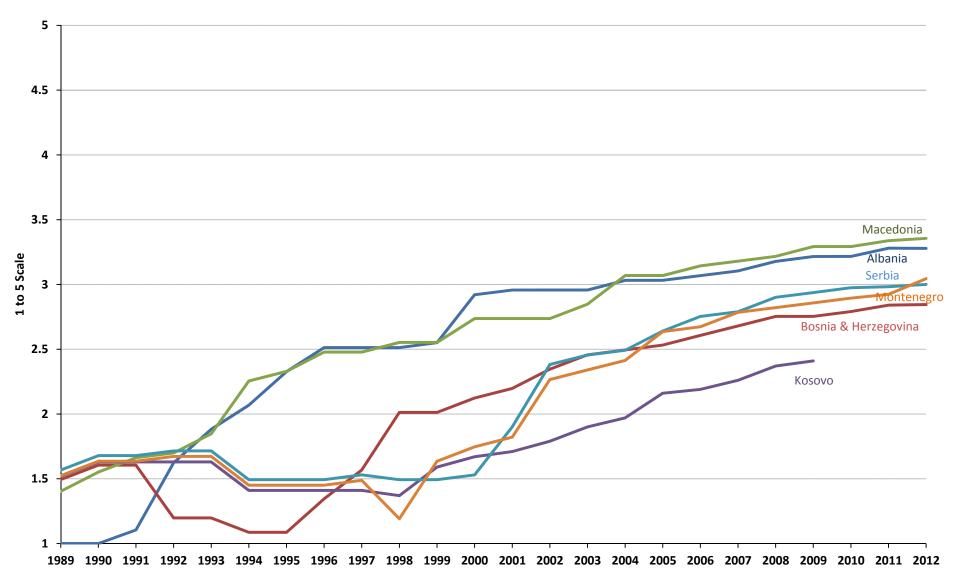
### **Macroeconomic Reforms**



Drawn from the EBRD *Transition Report* (2012 and earlier versions). The E&E Graduates (n=11) consist of Estonia, Hungary, Latvia, Lithuania, Poland, Slovakia, Slovenia, Czech Republic, Romania, Bulgaria, and Croatia. The Balkans (n=6): Albania, Bosnia & Herzegovina, Macedonia, Kosovo, Serbia, and Montenegro. E&E Eurasia (n=7): Armenia, Azerbaijan, Belarus, Georgia, Moldova, Russia, and Ukraine. The Central Asian Republics or the CARs (n=5): Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan, and Uzbekistan.

Figure 3

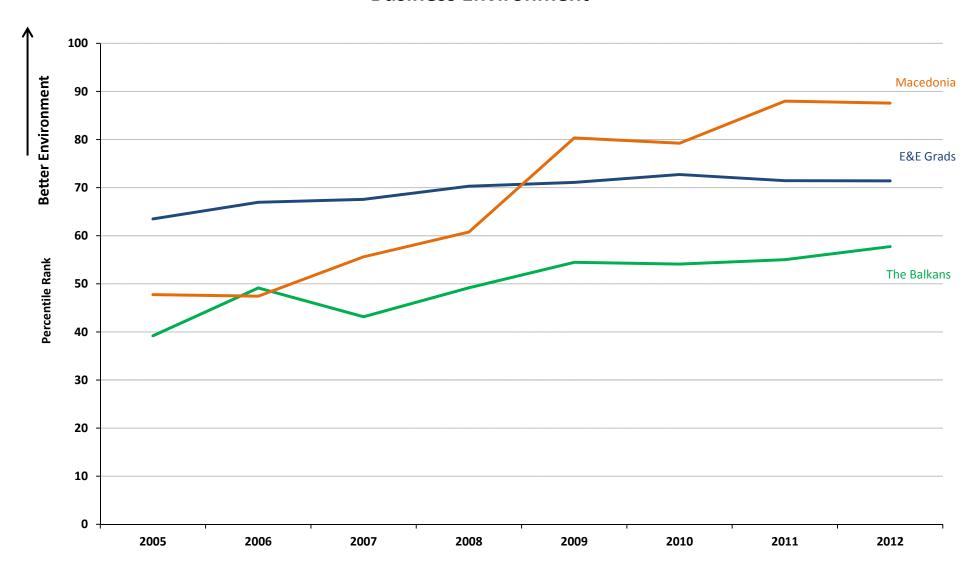
### **Macroeconomic Reforms in The Balkans**



Drawn from the EBRD Transition Report (2011 and earlier editions).

Figure 4

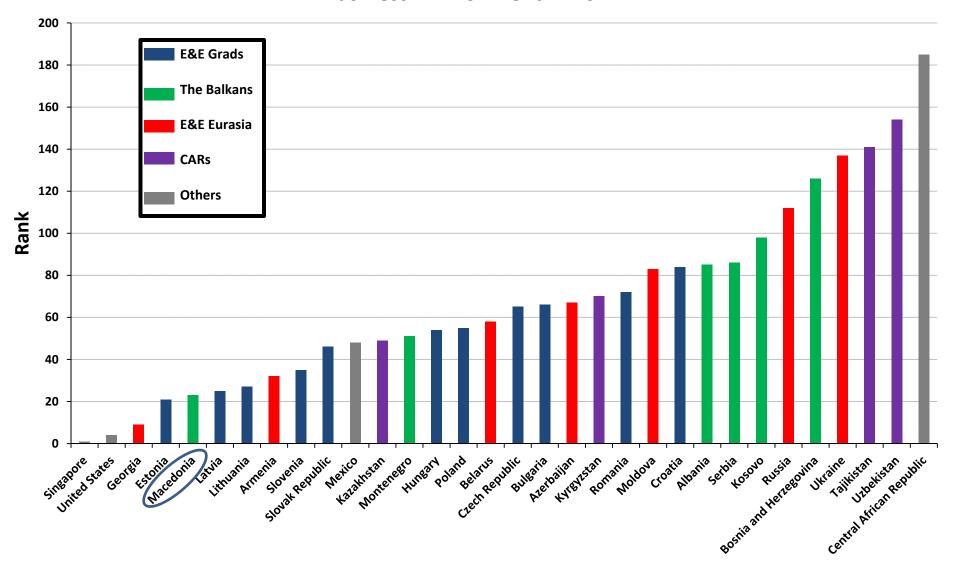
### **Business Environment**



World Bank, *Doing Business 2013* (2012). The analysis is based on 10 aspects: starting a business; dealing with construction permits; getting electricity; registering a property; getting credit; protecting investors; paying taxes; trading across borders; enforcing contracts; and resolving insolvency.

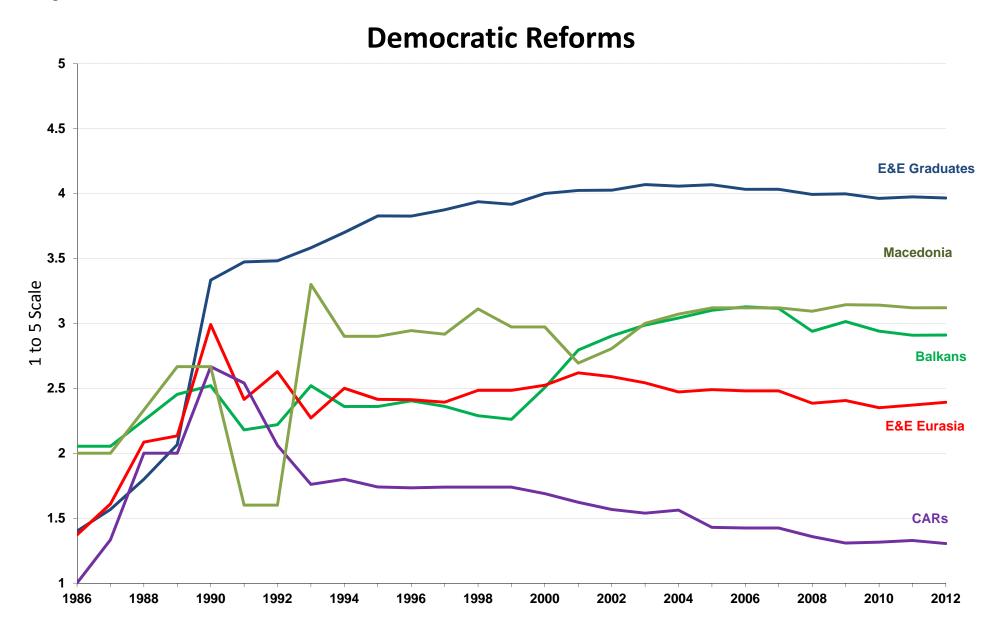
Figure 5

### **Business Environment in 2012**



World Bank, *Doing Business* (2013), 185 countries are included in the analysis. The business environment is gauged based on 10 aspects: starting a business; dealing with construction permits; getting electricity; registering a property; getting credit; protecting investors; paying taxes; trading across borders; enforcing contracts; and resolving insolvency.

Figure 6

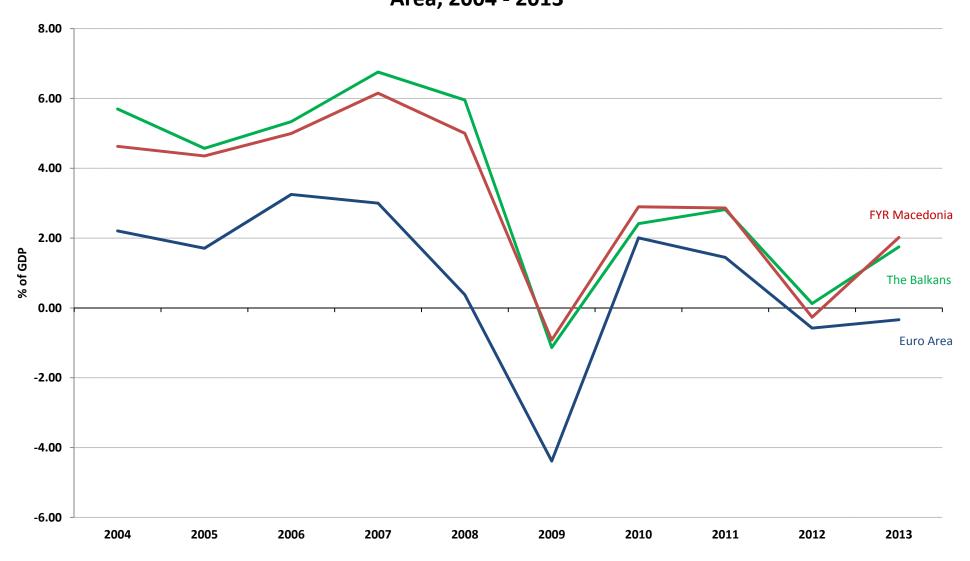


Ratings from 1 to 5, with 5 representing greatest development of democratic reforms. Freedom House, Nations in Transit 2012; Freedom in the World, 2013.

Economic Growth and Contraction: The Balkans, Macedonia, and the World, 2004 - 2013



Economic Growth and Contraction: The Balkans, Macedonia, and the Euro
Area, 2004 - 2013

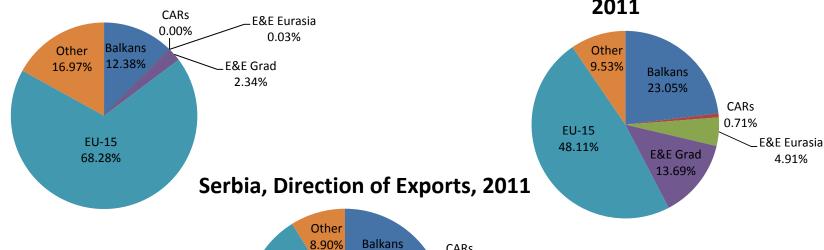


IMF, World Economic Outlook (May 2013). The Euro Area consists of Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Malta, Netherlands, Portugal, Slovak Republic, Slovenia, and Spain.

### Albania, Direction of Exports, 2011

## Figure 9





19.22%

**E&E Grad** 25.96%

E&E Eurasia

9.70%

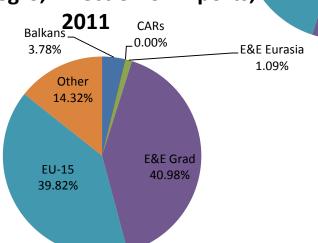
**EU-15** 

36.10%

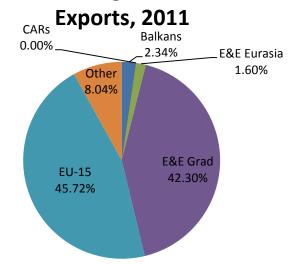
**CARs** 

0.13%

### Montenegro, Direction of Exports,



### Bosnia and Herzegovina, Direction of



IMF, Direction of Trade (2012).

Percentage of Trade in 2011 with the Highly Indebted EU Countries (Italy, Greece, and Spain)

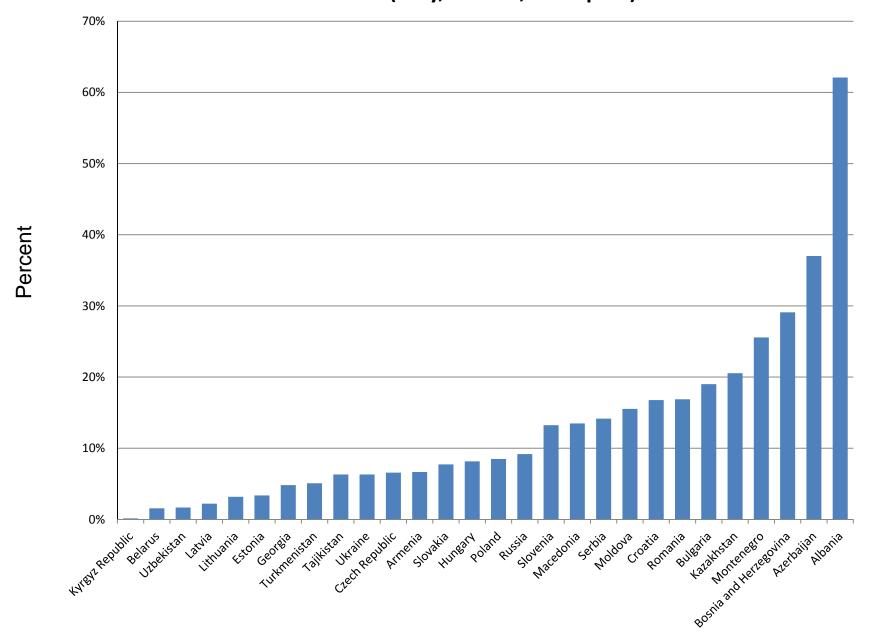
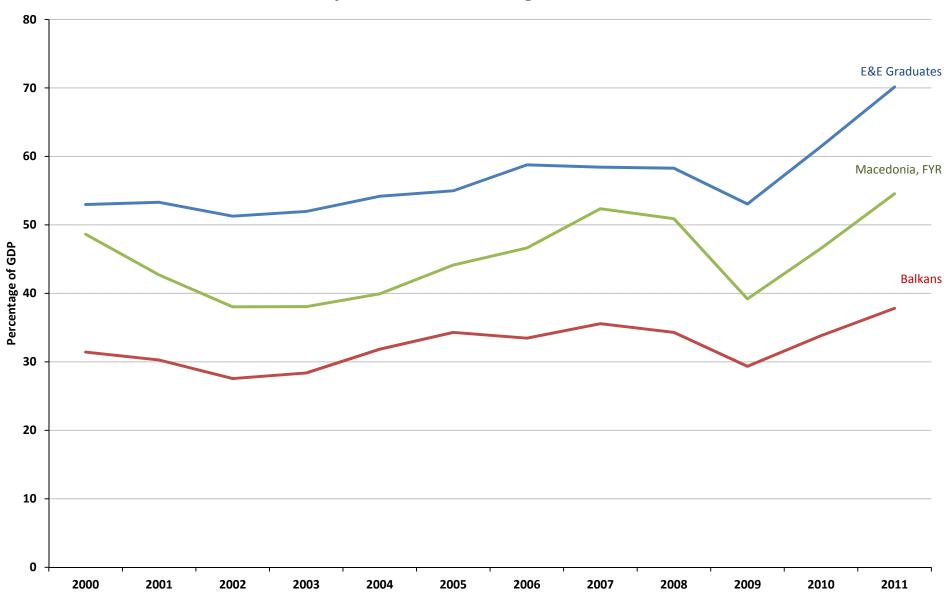


Figure 11

## **Exports as a Percentage of GDP**



World Bank, World Development Indicators (2013).

## % Total Exports from E&E Sub-Regions, 2011

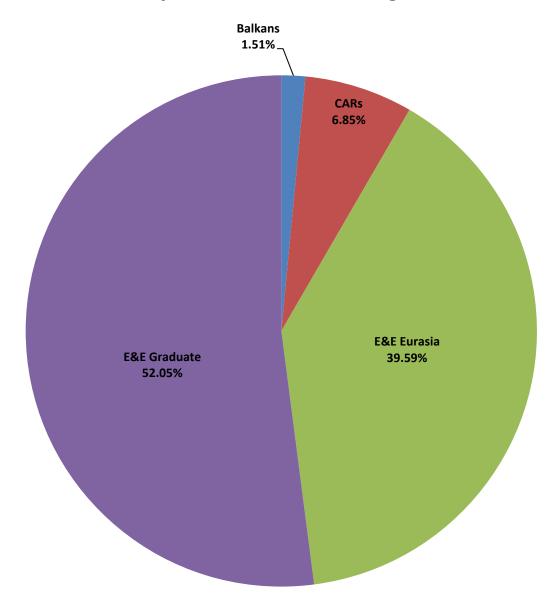
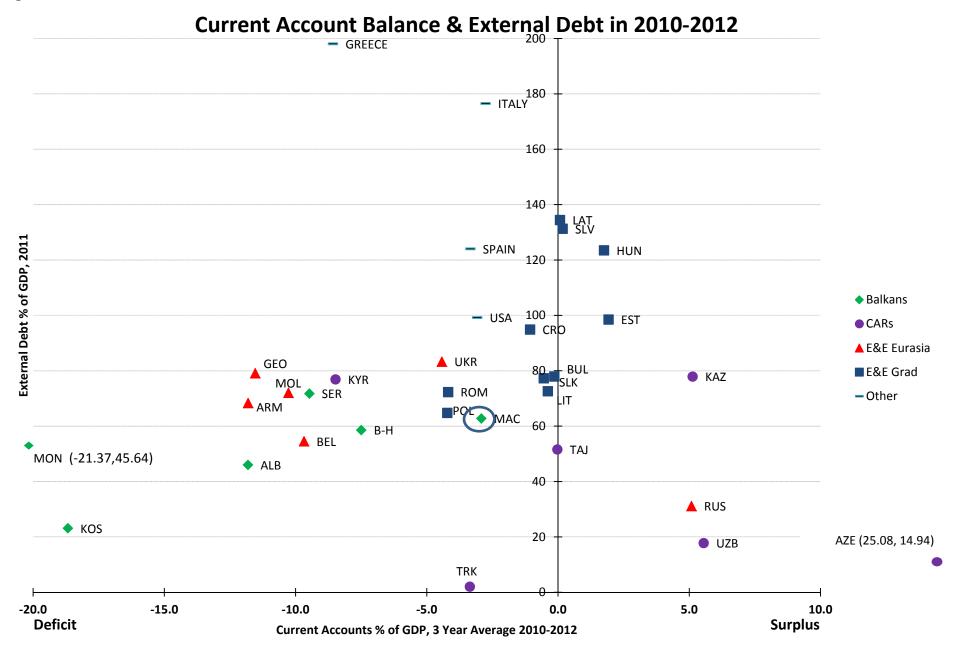
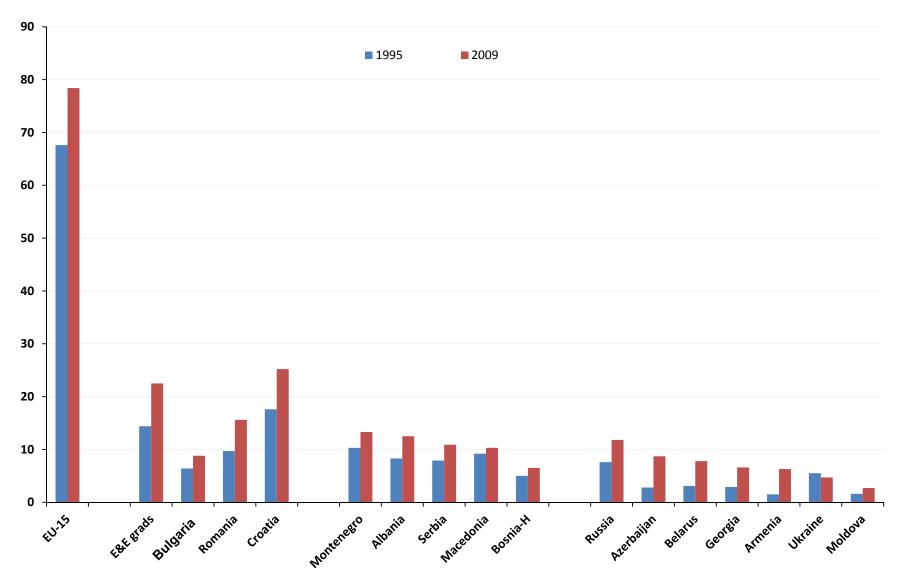


Figure 13



EBRD, Transition Report 2010 and Transition Report 2012 and IMF, World Economic Outlook (2013).

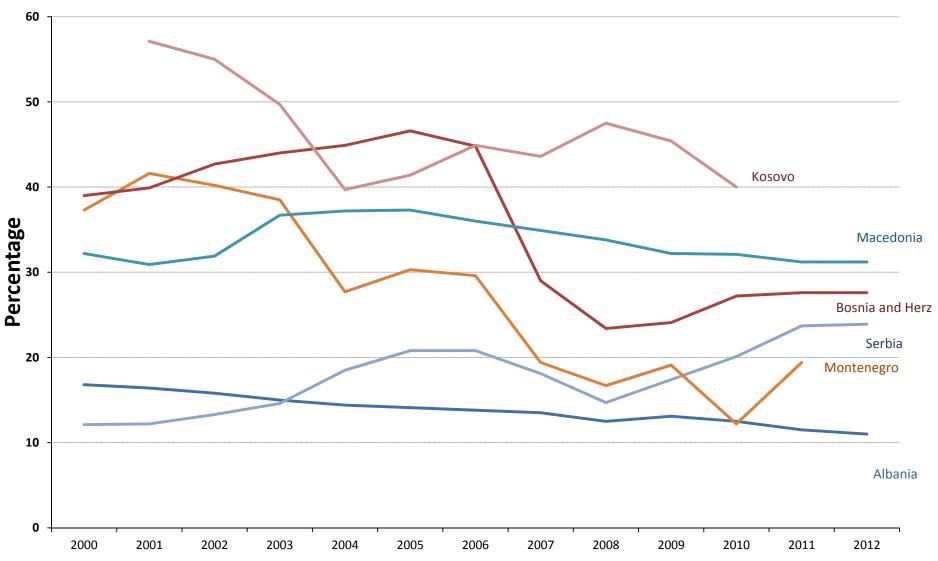
Labor productivity in E&E vs. EU-15 (constant 2005 US\$, thousands)



I. Gill and M. Raiser, Golden Growth: Restoring the Luster of the European Economic Model, World Bank (2012).

Figure 15



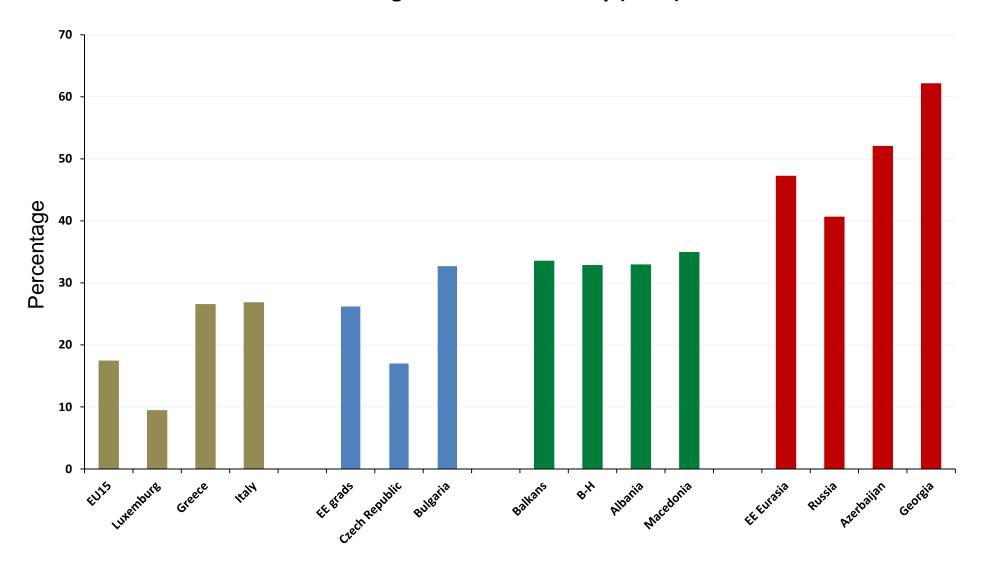


Eurostat (2012) and IMF World Economic Outlook (2013). Data on Kosovo from European Commission, Kosovo 2010 Progress Report, Brussels, 9 November 2010.

Figure 16

## **Shadow Economy**

**Percentage of Official Economy (2007)** 



I. Gill and M. Raiser, Golden Growth: Restoring the Lustre of European Economic Model, World Bank (2012).

Figure 17

## **Physical (Fixed) Capital per Worker**

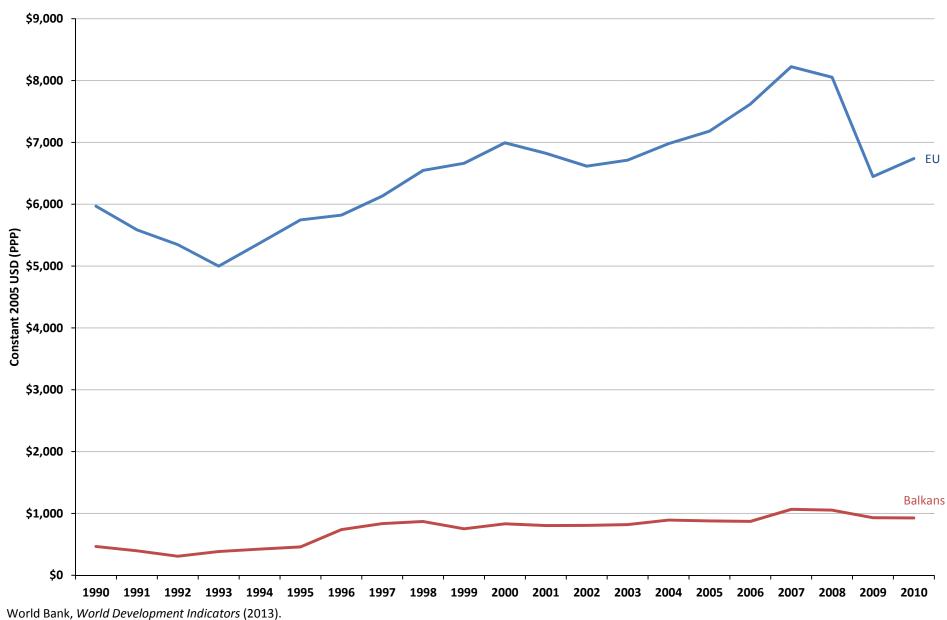
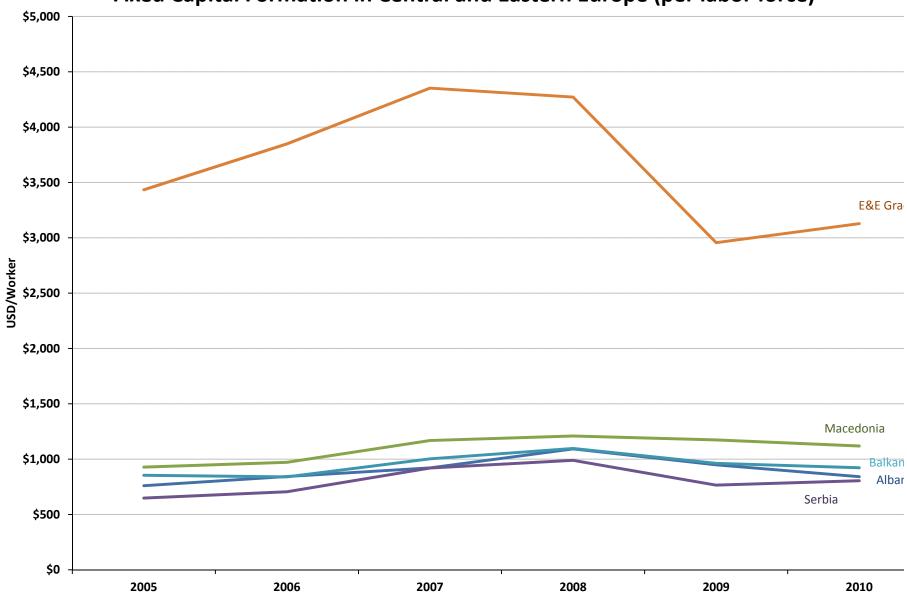


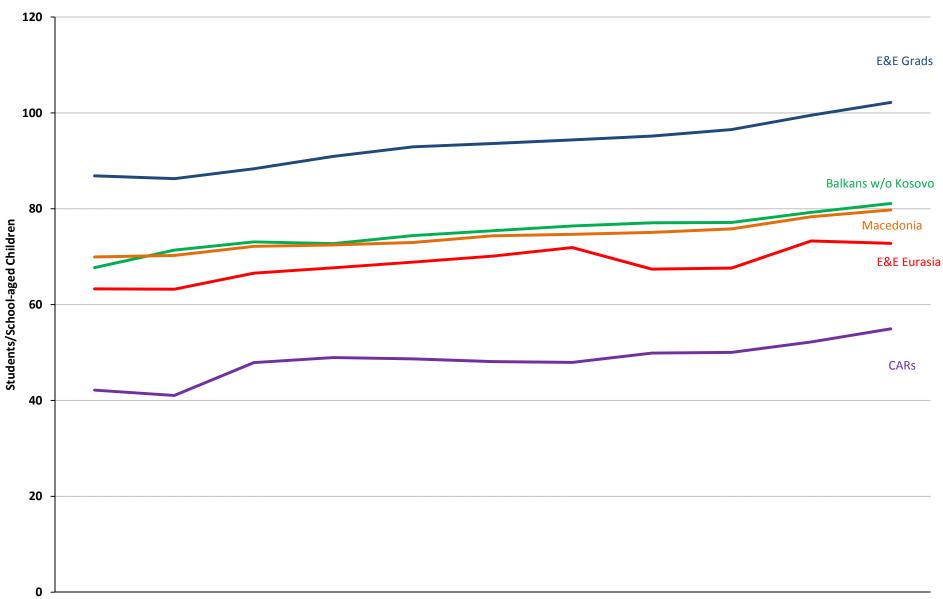
Figure 18





World Bank, World Development Indicators (2013).

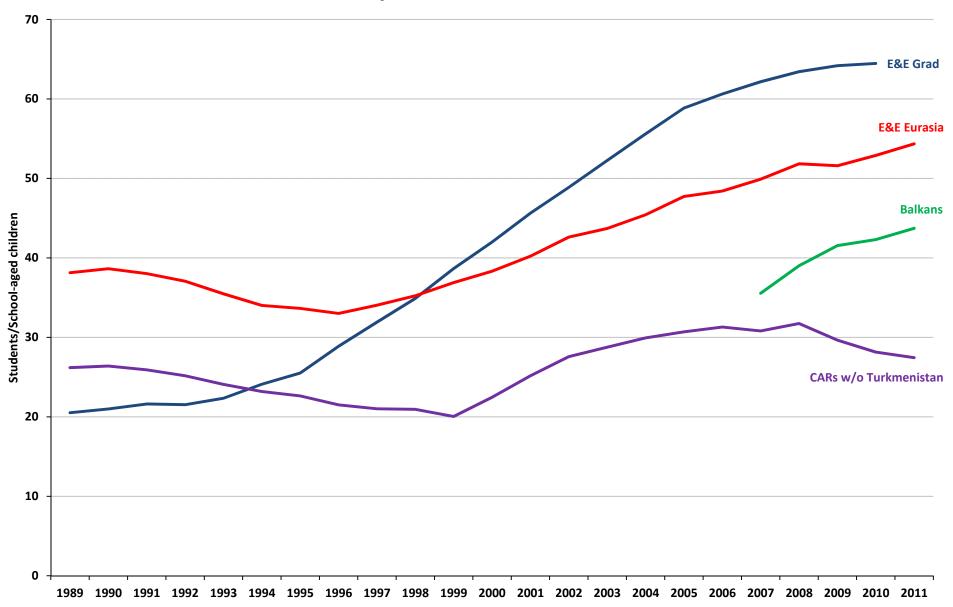
Upper Secondary Education Enrollment in Eastern Europe & Eurasia



Upper secondary education includes ISCED 3, which is the final stage of secondary education. It begins at age 15-16 and lasts three to five years. UNICEF, *TransMONEE Database* 2012 (Accessed 2-12-2013).

Figure 20

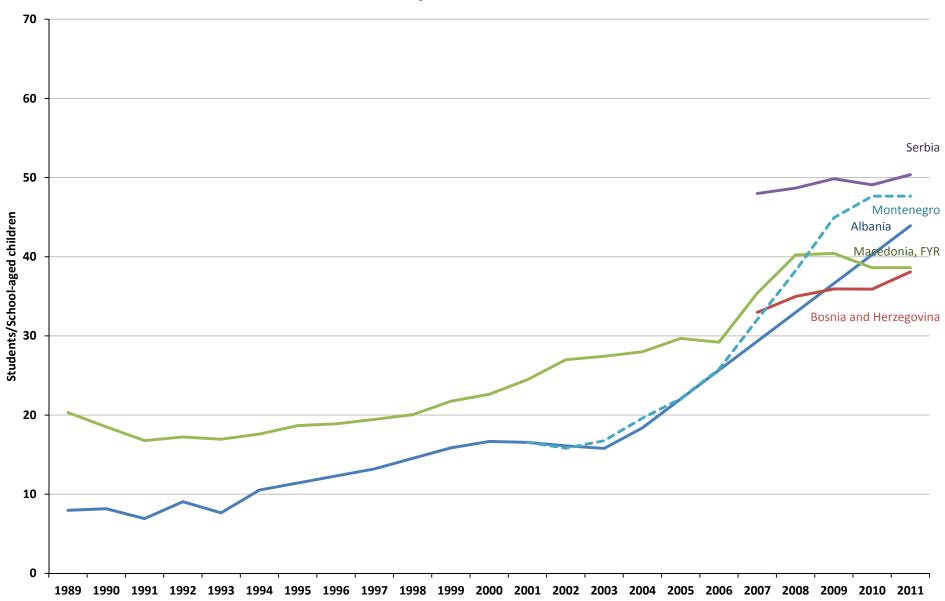
## **Tertiary Gross Enrollment Ratio**



World Bank, World Development Indicators (2013).

Figure 21

## **Balkans Tertiary Gross Enrollment Ratio**



World Bank, World Development Indicators (2013).

Figure 22

## **Tertiary Education Attainment**

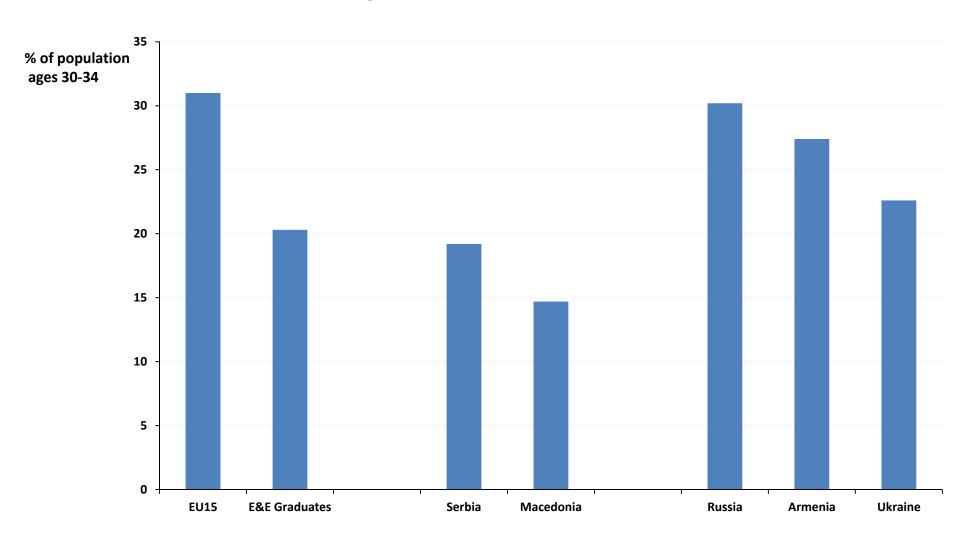
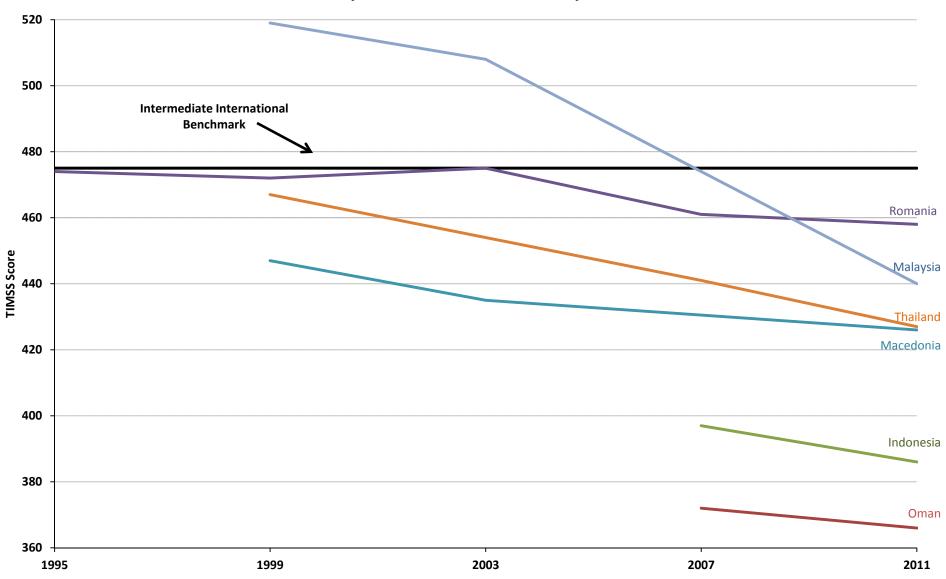


Figure 23

# Functional Literacy: International Test Scores in Math for 8<sup>th</sup> Graders (Below the Benchmark)

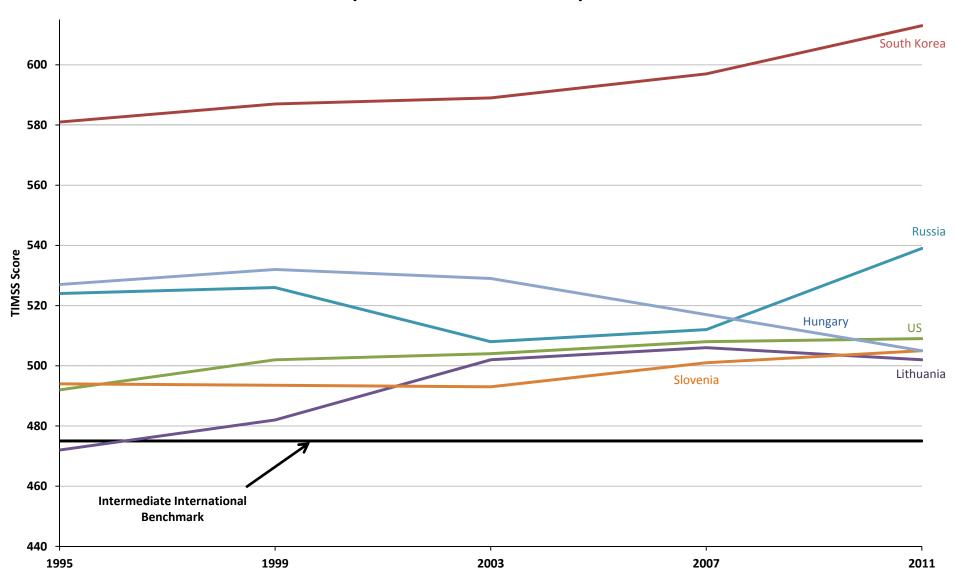


International Association for the Evaluation of Educational Achievement (IEA), Trends in International Mathematics and Sciences Study (TIMSS) (2013).

Figure 24

Functional Literacy: International Test Scores in Math for 8<sup>th</sup> Graders

(Above the Benchmark)



IEA, TIMSS (2013).